Case 3:24-cv-00215-H-VET Document 1 F	Filed 01/31/24 PageID.1 Page 1 of 16
	S DISTRICT COURT RICT OF CALIFORNIA
SOUTHERN DISTR	ACT OF CALIFORNIA
LPI, INC.,	Case No. '24CV0215H VET
Plaintiff,	COMPLAINT FOR PATENT
V.	INFRINGEMENT
WATKINS MANUFACTURING CORPORATION, INC., CALDERA SPAS AND BATH RETAIL, LLC, AND WATKINS WELLNESS, LLC,	JURY TRIAL DEMANDED
Defendants.	
COMPLAINT FOR P.	1 ATENT INFRINGEMENT
	JOSEPH S. LEVENTHAL (221043) joseph.leventhal@dinsmore.com NICHOLAS R. TRANSIER (265211) nick.transier@dinsmore.com DINSMORE & SHOHL LLP 655 West Broadway, Suite 800 San Diego, California 92101 Ph: 619-400-0500 Fx: 619-400-0501 Attorneys for Plaintiff LPI, INC. UNITED STATES SOUTHERN DISTF LPI, INC., Plaintiff, v. WATKINS MANUFACTURING CORPORATION, INC., CALDERA SPAS AND BATH RETAIL, LLC, AND WATKINS WELLNESS, LLC, Defendants.

Plaintiff LPI, Inc. ("LPI" or "Plaintiff") complains and alleges as follows
 against Defendants Watkins Manufacturing Corporation, Inc. ("Watkins"), Caldera
 Spas & Bath Retail, LLC d/b/a Caldera Spas ("Caldera"), and Watkins Wellness, LLC
 ("Wellness") (collectively, "Defendants" or the "Watkins Defendants").

INTRODUCTION

6 1. This is an action for patent infringement arising under the patent laws of
7 the United States, 35 U.S.C. § 100, *et seq*.

8 2. LPI is a global leader in hot tub manufacturing. LPI is a market leader in
9 the design, development, manufacture, sale and/or distribution of a variety of hot tubs
10 and spa equipment, and is owner of at least ten subsidiaries in the spa and wellness
11 industry.

12 3. LPI distributes and sells its products in the United States including from13 70 stores across the country.

4. LPI was formed in 2012 by David Hatley in Johnson City, Tennessee. LPI
quickly grew to become a leading manufacturer in hot tubs and spa equipment across
the United States. LPI has invested heavily in providing consumers state-of-the-art hot
tubs and related products, with two manufacturing facilities in Johnston City totaling
over 444,000 square feet. In those world-class facilities, LPI manufactures, builds, and
ships all of the products sold under numerous of its brands, including Catalina Luxury
Spas, Dr. Wellness Therapy Spas, and Tuff Spas.

5. LPI owns a number of patents covering its many innovative hot tub
designs. One patent specifically covers a combination spa system with a simultaneous
cooling and heating effect in U.S. Patent No. 7,712,161 (the "161 Patent" or the
"Asserted Patent"). On May 11, 2010, the U.S. Patent and Trademark Office
("USPTO") duly and lawfully issued the '161 Patent, which is entitled "Combination
Spa System with Water Chilling Assembly." The '161 Patent was assigned to LPI on
November 29, 2018 and the assignment was recorded on March 26, 2019.

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LPI is the owner of a number of other patents covering various innovations
 in the hot tub and spa equipment space including at least U.S. Patent No. 10,265,539;
 U.S. Patent No. 9,795,533; U.S. Patent No. 9,993,387; U.S. Patent No. 10,398,623; and
 U.S. Patent No. 11,300,297.

7. The '161 Patent is valid, enforceable and currently in full force and effect.
A true and correct copy of the '161 patent and record of the assignment is attached
hereto as Exhibit A.

8 8. Defendants have infringed and continue to infringe, either literally or
9 under the doctrine of equivalents, one or more claims of the Asserted Patent in violation
10 of 35 U.S.C. § 271. Defendants' infringement will continue unless enjoined by this
11 Court.

12 9. LPI brings this action to stop Defendants from infringing the '161 Patent,
13 which protects various aspects of LPI's innovative hot tubs and tubs with simultaneous
14 heating and cooling capabilities (hereafter, "hot/cold tubs").

15

THE PARTIES

16 10. LPI is a limited liability company organized and existing under the laws
17 of the State of Tennessee with a principal place of business at 506 Twin Oaks Drive,
18 Johnson City, Tennessee.

19 11. LPI owns all right, title and interest in and to the '161 Patent, with the
20 assignment to LPI recorded at reel/frame 048702/0502 and a date of recordation of
21 March 26, 2019.

12. On information and belief, Watkins is a corporation organized under the
laws of the State of California with its headquarters at 1280 Park Center Drive, Vista,
California.

13. On information and belief, Caldera Spas is a limited liability company
organized under the laws of the State of California with a principal place of business at
11298 Via Carroza, San Diego, California. On information and belief, Caldera Spas is
wholly owned by Watkins.

1 14. On information and belief, Wellness is a limited liability company
 organized under the laws of the State of California with its principal place of business
 at 4826 Santa Cruz Avenue, San Diego, California. On information and belief,
 Wellness is wholly owned by Watkins.

5 15. The Watkins Defendants directly or indirectly develop, design,
6 manufacture, use, distribute, market, offer to sell, and/or sell products in the United
7 States, including hot tubs and spa equipment.

8

JURISDICTION AND VENUE

9 16. This action arises under the patent laws of the United States, 35 U.S.C. §
10 100, *et seq.*, which are within the subject matter jurisdiction of this federal district court
11 under 28 U.S.C. §§ 1331 and 1338(a).

12 17. Defendants are subject to personal jurisdiction in this District based upon
13 their formation under the laws of the State of California, their transactions of business
14 in this District, and their use, marketing, distributing, offering for sale, and/or sales of
15 infringing systems, devices and instruments, which has caused LPI harm in this
16 District.

17 18. Venue is proper in this District under 28 U.S.C. § 1391(b), (c), and/or §
1400(b) at least because Defendants reside in this District and are subject to personal
19 jurisdiction in this District.

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FACTUAL BACKGROUND

19. For almost fifteen years, customers looking to enjoy a temperaturecontrolled tub, either to relax and for recreational purposes, or to soothe sore muscles
and for medical purposes, have turned to the hot/cold tubs manufactured and sold by
LPI (hereafter, "LPI Hot/Cold Tubs") and LPI's related spa products. Customers
interested in investing in LPI products can visit one of its 70 stores where most products
are fully stocked. Alternatively, customers can purchase certain products based on
availability online or through other channels.

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20. LPI also sells its products through a number of subsidiaries, including 1 2 Aqua Living Factory Outlets, Atera Spas, Catalina Spas, Dr. Wellness Providing 3 Therapy for Life, Tuff Spas, Plug and Power Spas, Hudson Bay Spas, Pinnacle Spas, Hydro Spas, Signature Spas, Energy Saver Spa Equipment, and Wholesale Spa Covers. 4

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21. Many of LPI's subsidiaries have a long history of offering hot tubs and related products. For example, Catalina Spas has been in operation since 1977. 6

7 22. Many features of various of the LPI Hot/Cold Tubs are covered by claims included in the '161 Patent. All LPI Hot/Cold Tubs are marked indicating their features 8 are covered by patents owned by LPI. Several of the LPI Hot/Cold Tubs are marked 9 10 indicating their features are covered by claims included in the '161 Patent.

The USPTO has favorably reviewed the validity of the '161 Patent, 11 23. declining to institute inter partes review. A true and correct copy of the USPTO's 12 13 decision is attached hereto as Exhibit B.

14

Defendants' business is focused on hot tubs and spa equipment. 24.

15 25. Defendants market a spa system with a CoolZoneTM feature that purportedly helps customers "find the best summer hot tub temperature setting." 16 Defendants tell customers that, "with CoolZone[™], available only from Watkins 17 18 Wellness[®], you can tweak your hot tub temperature setting to refreshing cool 19 temperatures in warm weather," as depicted below.

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Last updated: May 22, 2023. Posted: June 13, 2018.

How CoolZone[™] Can Help You Find the Best Summer Hot Tub Temperature Setting

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A home hot tub provides a great deal of relief and enjoyment in winter. When the cold sets in deep you can raise the spa temperature, lift the cover, and sink into warmth. In summer, or if you live in an area with a year-round hot climate, the joy of a hot tub can seem more elusive. But with CoolZoneTM, available only from Watkins Wellness[®], you can tweak your hot tub temperature setting to refreshing cool temperatures in warm weather. Whether you want to enjoy cool water to refresh, for its benefits after a hard workout, or as a way to spend quality time with your family in summer, CoolZone can help you find the best hot tub temperature setting.



Take Advantage of the Full Range of Comfortable Hot Tub Summer Temperature Settings

Today's energy-efficient spas feature insulated shells and covers that prevent heat from escaping. In summer, spa covers also help resist the heat of the sun, maintaining the water's temperature. With CoolZone, you can use your hot tub more in the summer. Through your hot tub's control panel, you can cool your spa to 60 degrees Fahrenheit in just a matter of hours, and then heat up again later. Because 60 degrees can feel colder than the Pacific Ocean off a California beach, many spa owners choose 70-75 degrees as their perfect summer hot tub setting.



In fact, that temperature setting is ideal for desert climates where the air temperature can dip from over 100 degrees during the day to 60 degrees at night.

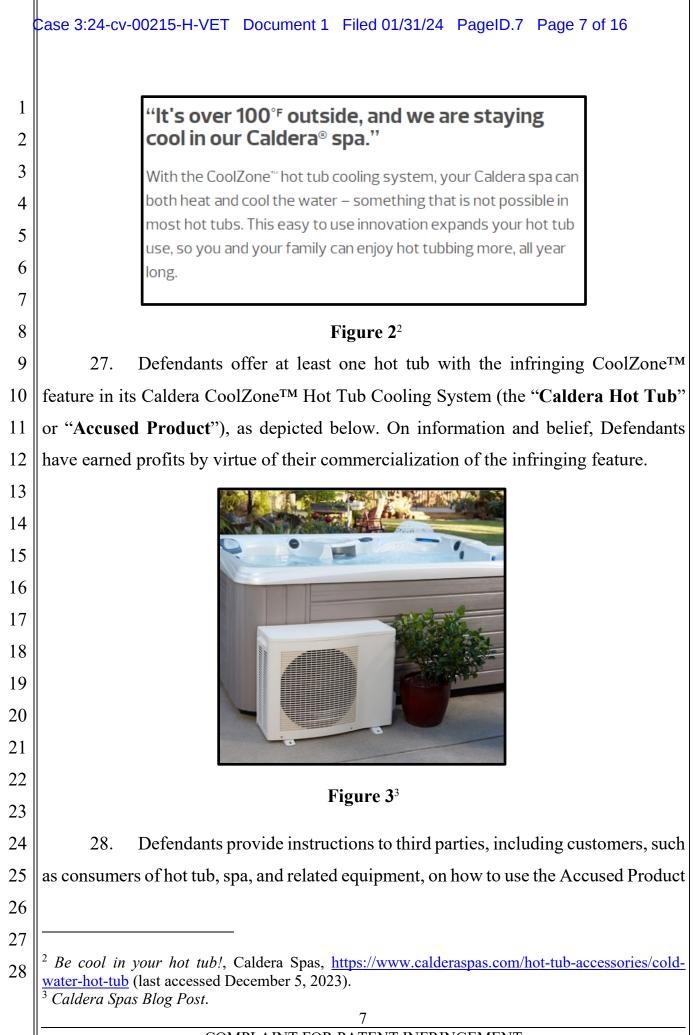
Finding your ideal hot tub temperature and getting the most use from your spa has never been simpler. What's more, CoolZone isn't just an option for hot weather relief. Cooling your spa water opens up a range of new ways to use your hot tub every day, regardless of the time of year.

Figure 1¹

17 26. Defendants purport to offer the customer a unique innovation, explaining
18 that the capability to heat and cool a tub is not offered in most hot tubs, as depicted
19 below.

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- 24 /// 25 ////
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 ¹ How CoolZoneTM Can Help You Find the Best Summer Hot Tub Temperature Setting, Caldera Spas,
 June 13, 2018, <u>https://www.calderaspas.com/wellness-blog/how-coolzone-can-help-you-find-the-best-summer-hot-tub-temperature-setting</u> (last accessed December 5, 2023) (hereafter "Caldera Spas Blog Post").



through publications including user guides. An example of one such user guide is
 attached hereto as Exhibit C.

3 29. Defendants, directly and/or indirectly, manufacture, market, offer for sale,
4 sell, use and/or distribute in the United States hot tubs, spa and related equipment
5 which, alone or together, infringe the '161 Patent.

6 30. On information and belief, at all relevant times to this action, Defendants
7 knew of and/or were willfully blind to the '161 Patent.

8 31. Certain facts indicate Defendants had knowledge of the '161 Patent. For
9 example, LPI and Defendants are direct and active competitors.

32. The '161 Patent is also identified alongside a number of LPI's patents on
LPI's homepage (<u>https://lpiinc.com/</u>).

12 LPI, Inc. Products 13 The following U.S. patents apply to certain LPI, Inc. products. 14 US Patent Numbers: 10,265,539; 9,795,533; 9,993,387; 10,398,623; 11,300,297; 7,712,161; 8,726,429. Other patents pending, 15 16 **Figure 4** 17 Notably, Defendants filed for a patent entitled "Portable spa monitoring 33. 18 and control circuity" (U.S. Patent No. 9,658,256) almost ten years after LPI filed for 19 the '161 Patent. 20Defendants boasted about its technology for achieving the "ideal hot tub 21 34. almost fifteen years after LPI filed for the '161 Patent 22 temperature" (https://www.calderaspas.com/wellness-blog/how-coolzone-can-help-you-find-the-23 best-summer-hot-tub-temperature-setting). 24 Defendants had knowledge of LPI's patents at least by the date of LPI's 25 35. cease-and-desist letter to Defendants with the subject line "Infringement of U.S. Patent 26 No. 7,712,161, Owned by LPI Inc," sent on August 25, 2023. A true and correct copy 27 of the cease-and-desist letter is attached hereto as Exhibit D. 28

Defendants have additional knowledge of the '161 Patent upon receipt of 36. 1 this complaint. 2

LPI has suffered, and continues to suffer, damages as a result of 3 37. Defendants' infringement of the '161 Patent. 4

FIRST CAUSE OF ACTION (Infringement of U.S. 7,712,161)

7 38. LPI incorporates the foregoing paragraphs by reference as though set forth 8 fully herein.

9 39. Defendants have directly infringed, and continue to directly infringe, 10 literally or under the doctrine of equivalents, at least claim 1 of the '161 Patent by 11 making, using, offering to sell, and/or selling within the United States, and/or by 12 importing into the United States, certain products, including the Accused Product, 13 and/or induced infringement, pursuant to 35 U.S.C. § 271(b), and/or contributed to 14 infringement, pursuant to 35 U.S.C. § 271(c), of the '161 Patent by others, such as 15 distributors or consumers of hot tubs.

16 40. On information and belief, the Accused Product meets every limitation, 17 literally or under the doctrine of equivalents, of at least claim 1 of the '161 Patent, and 18 Defendants' making, using, offering for sale, selling, and/or importing into the United 19 States of the Accused Product directly infringes at least claim 1 of the '161 Patent 20 pursuant to 35 U.S.C. § 271(a).

21 LPI provides the following example to show that the Accused Product 41. 22 infringes claim 1 of the '161 Patent.

23 Claim 1 of the '161 Patent recites (reference numerals have been 42. 24 interlineated in bracketed red text for easy of reference):

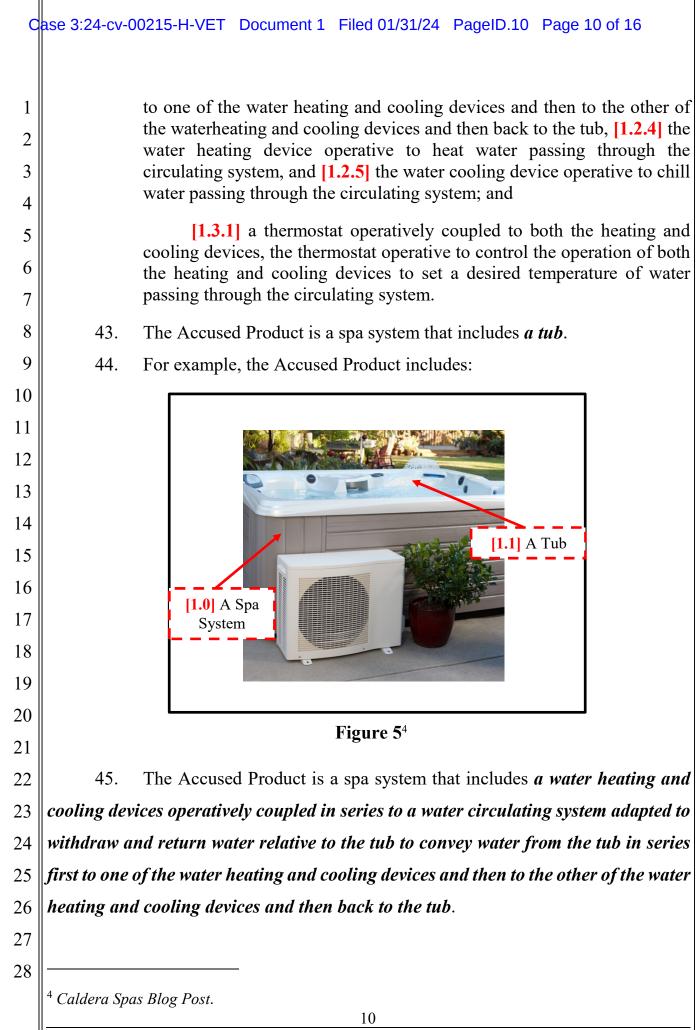
25 [1.0] A spa system, comprising: 26

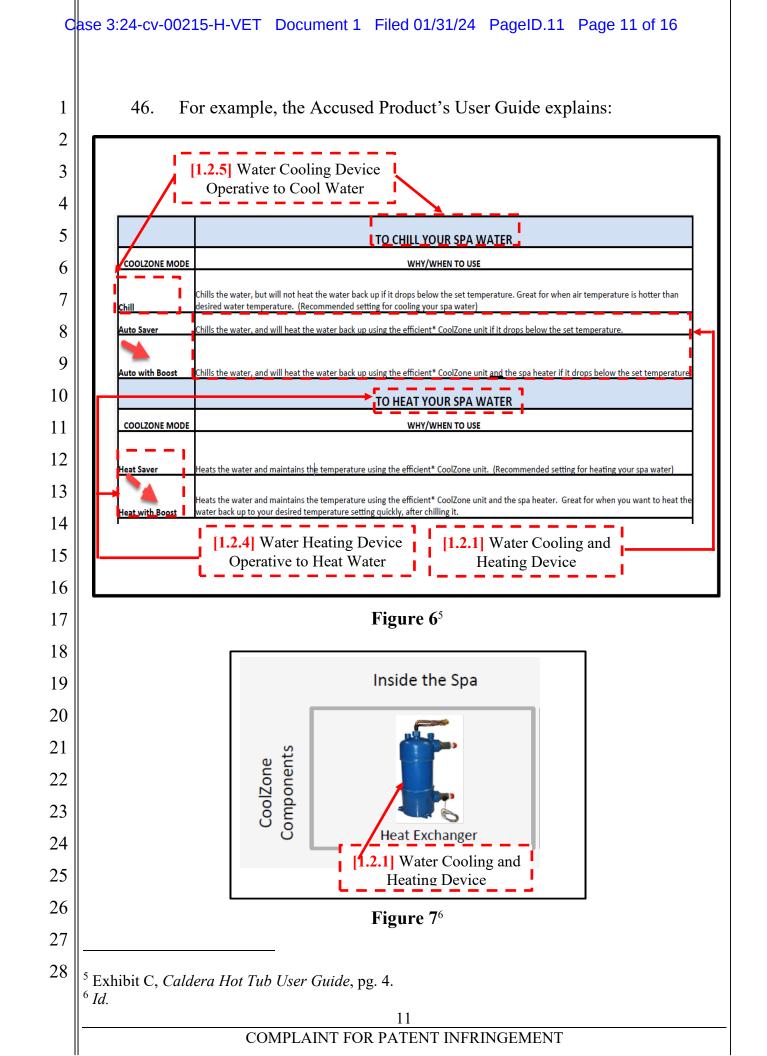
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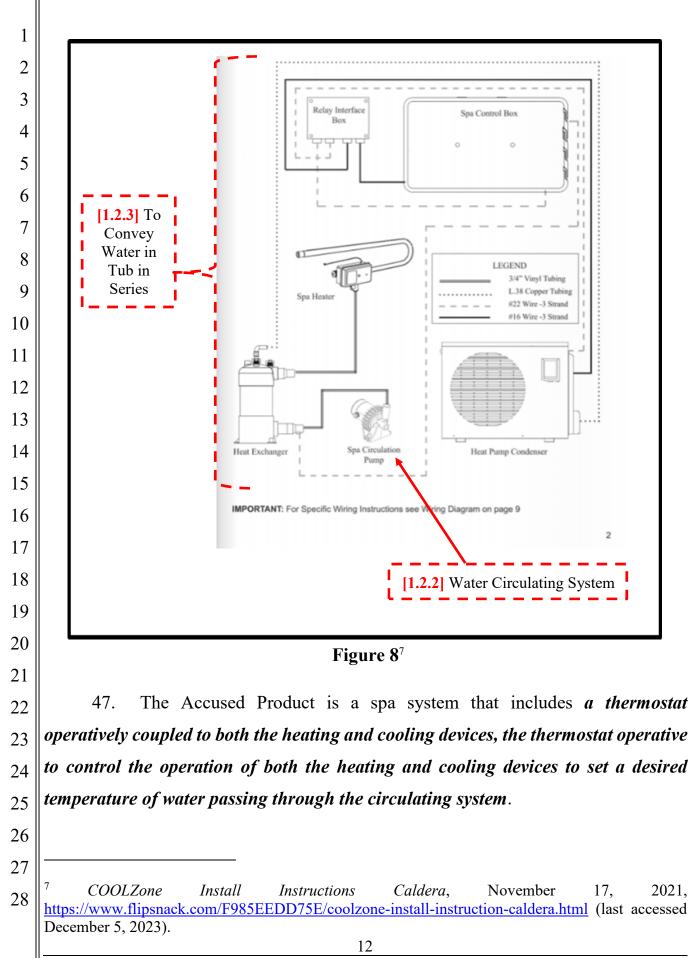
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[1.1] a tub; and

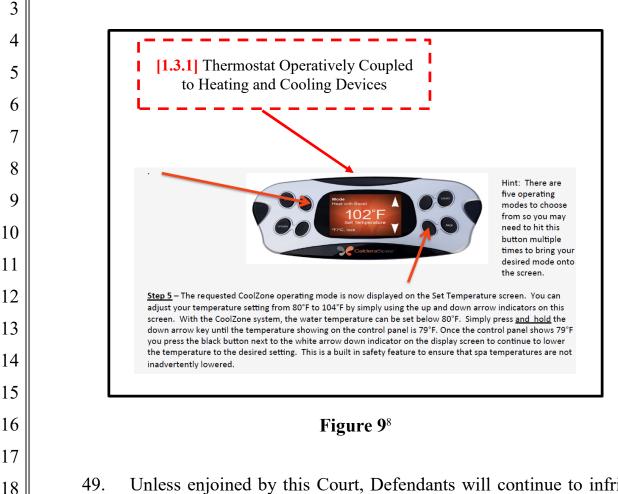
27 [1.2.1] water heating and cooling devices operatively coupled in series to a [1.2.2] water circulating system adapted to withdraw and return 28 water relative to the tub [1.2.3] to convey water from the tub in series first







48. For example, the Accused Product's User Guide explains that a thermostat
 allows heating and cooling, and specifically depicts and instructs:



49. Unless enjoined by this Court, Defendants will continue to infringe the
'161 Patent and, as a direct result, LPI will continue to suffer harm, including
irreparable harm for which there is no adequate remedy at law. Accordingly, LPI is
entitled to injunctive relief against such infringement pursuant to 35 U.S.C. § 283.

50. LPI has suffered and will continue to suffer damage as a direct and proximate result of Defendants' infringement of the '161 Patent. Thus, in addition to injunctive relief, LPI is entitled to recover damages for such infringement pursuant to 35 U.S.C. § 284 in an amount to be proven at trial.

26 51. On information and belief, the infringement of the '161 Patent by
27 Defendants has been and continues to be willful and deliberate.

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⁸ Exhibit C, Caldera Hot Tub User Guide, pg. 5.

52. Defendants have committed and continue to commit all of the above acts 1 2 of infringement without license or authorization from LPI.

- 3 53. On information and belief, Defendants have had knowledge of the '161 Patent and knowledge that the Accused Product is covered by the '161 Patent. 4
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54. Defendants have had knowledge of the '161 Patent and of the Accused Product's infringement of the '161 Patent at least since LPI e-mailed Defendants a 6 cease-and-desist letter on August 25, 2023 outlining LPI's rights and position and 7 8 Defendants' infringement. See Exhibit D.

55. Defendants confirmed receipt of the cease-and-desist letter and refused to 9 engage in meaningful efforts to resolve the matter despite their knowledge of LPI's 10 11 patents.

Defendants have copied and made, offered for sale and sold the Accused 12 56. 13 Product knowing the risk of infringement and/or in view of a risk of infringement that was sufficiently obvious that it should have been known to Defendants. 14

Defendants' infringing actions have been and continue to be willful, 15 57. entitling LPI to increased damages pursuant to 35 U.S.C. § 284. 16

17 Defendants' egregious conduct justifies an increase of three times the 58. damages to be assessed pursuant to 35 U.S.C. § 284, and further qualifies this action 18 as an exceptional case supporting an award of reasonable attorneys' fees pursuant to 19 35 U.S.C. § 285. 20

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PRAYER FOR RELIEF

WHEREFORE, LPI respectfully prays for judgment in its favor against 22 23 Defendants as follows:

24 A. a judgment adjudging Defendants to have infringed the '161 Patent pursuant to 35 U.S.C. § 271(a), (b) and/or (c); 25

an order that Defendants and each of their officers, employees, agents, 26 B. attorneys, all of their parent, subsidiary, and affiliate corporations, other of their related 27 28 business entities, and any persons in active concert, participation or in privity with one

or more of the foregoing, and each of their successors and assigns, be permanently
 restrained and enjoined from continued acts of infringement of the '161 Patent;
 C. an award of damages sustained as a result of Defendants' infringement of

4 the '161 Patent in an amount to be determined at trial as provided pursuant to 35 U.S.C.
5 § 284 that is adequate to compensate LPI for Defendants' infringement;

6 D. an order requiring the impounding and destruction of all products
7 infringing the '161 Patent;

8 E. an order trebling damages pursuant to 35 U.S.C. § 284 as a result of
9 Defendants' willful infringement;

F. a finding adjudging that this is an exceptional case pursuant to 35 U.S.C.
§ 285;

12 G. an award to LPI of its costs and attorneys' fees and expenses in this action,
13 as provided by 35 U.S.C. § 284;

H. an accounting for infringing sales not presented at trial and an award by
the Court of additional damages for any such infringing sales;

16 I. an award of pre-judgment and post-judgment interest and costs; and

17 J. such other relief as this Court may deem just and proper.

Respectfully submitted,

DINSMORE & SHOHL LLP

²⁰ Dated: January 31, 2024

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By: <u>/s/ Joseph S. Leventhal</u> JOSEPH S. LEVENTHAL NICHOLAS R. TRANSIER *Counsel for Plaintiff* LPI, Inc.

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1	DEMAND FOR JURY TRIAL		
2	LPI demands a trial by jury under Rule 38 of the Federal Rules of Civil		
3	Procedure on all issues in this action so triable.		
4			
5	Respectfully submitted,		
6	Dated: January 31, 2024 DINSMORE & SHOHL LLP		
7			
8			
9	By: <u>/s/ Joseph S. Leventhal</u> JOSEPH S. LEVENTHAL		
10	NICHOLAS R. TRANSIER		
11	<i>Counsel for Plaintiff</i> LPI, Inc.		
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